MassHealth: The Basics FACTS AND TRENDS



WEBINAR - NOVEMBER 14, 2023

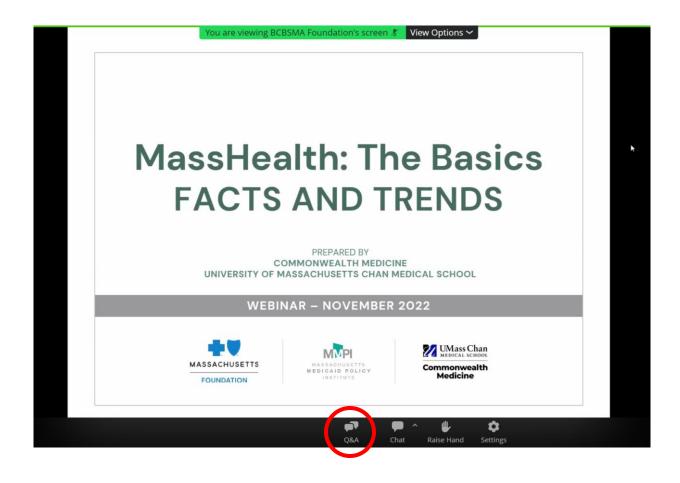






at UMass Chan Medical School Robert W. Seifert Consultant

WEBINAR HOUSEKEEPING



AGENDA Introduction Eligibility and Enrollment Benefits and Delivery Systems Spending and Cost Drivers Reforms **PRESENTERS** Massachusetts Medicaid Policy Institute, Blue Cross Blue Shield of Massachusetts Foundation Katherine Howitt Jessie Gottsegen

INTRODUCTION: THE IMPORTANCE OF MASSHEALTH

ELIGIBILITY AND ENROLLMENT

MassHealth is Massachusetts' name for its Medicaid program and Children's Health Insurance Program (CHIP). MassHealth is a cornerstone of the health insurance landscape in Massachusetts and critical to the state's high rates of coverage and ongoing efforts to improve equity. The program is jointly funded and administered by state and federal governments.

COVERAGE



SAFETY NET

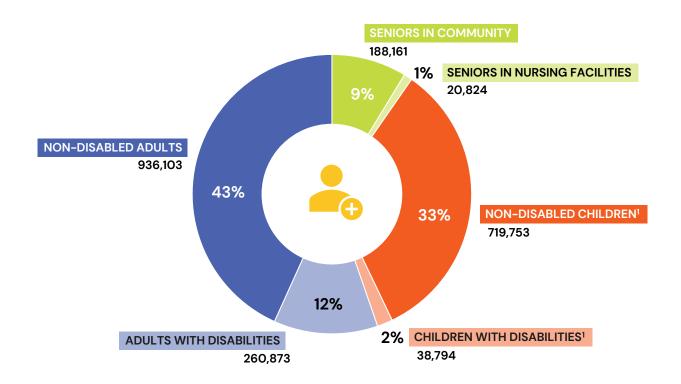
EQUITY

INNOVATION

SPENDING AND COST DRIVERS

CHILDREN, SENIORS, AND PEOPLE WITH DISABILITIES MAKE UP **57% OF MASSHEALTH MEMBERS**

PERCENT OF TOTAL MASSHEALTH ENROLLMENT (2.17 MILLION), SFY 2022

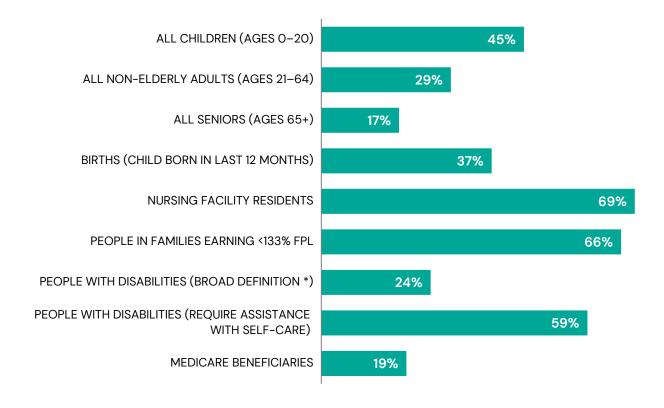


¹ Children defined as under age 21.

² MassHealth may provide additional or augmented covered services when a member has primary insurance that does not provide coverage for certain needed services. SOURCE: MassHealth Budget Office.

MASSHEALTH IS IMPORTANT TO MANY POPULATION GROUPS

PERCENT OF SELECT MASSACHUSETTS POPULATIONS COVERED BY MASSHEALTH



^{*}Deaf or serious difficulty hearing; blind or serious difficulty seeing; cognitive, ambulatory, self-care, or independent living difficulty.

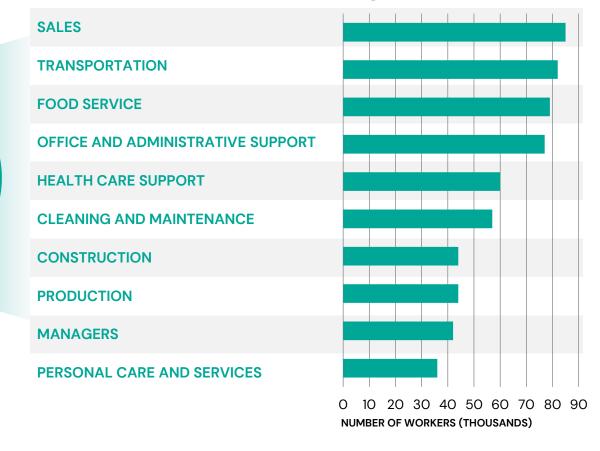
SOURCES: Authors' calculations for "all children," "all non-elderly adults," and "all seniors" calculated using the 2017-2021 American Community Survey (ACS) 5-Year Estimates and data from MassHealth Budget Office. "Nursing Facility Residents" calculation uses Nursing facility data from Massachusetts Center for Health Information and Analysis. Baseline Report: Trends in the Massachusetts Nursing Facility Industry 2013–2017 November 2019), accessed at Massachusetts Nursing Facilities (chiamass.gov)

MASSHEALTH PLAYS A KEY ROLE IN SUPPORTING THE LOW-INCOME WORKFORCE

Nearly three quarters of MassHealth members under the age of 65 live in working families.

ELIGIBILITY AND ENROLLMENT

MassHealth provides health insurance coverage to low-income workers across a wide range of industries:



SOURCES: Kaiser Family Foundation. Distribution of the Nonelderly with Medicaid by Family Work Status, 2021. Accessed at: Distribution of the Nonelderly with Medicaid by Family Work Status | KFF Authors' industry calculations using the American Community Survey (ACS) 2022 1-Year Public Use Microdata Samples

MASSHEALTH RESUMED ELIGIBILITY REDETERMINATIONS IN APRIL 2023 IN RESPONSE TO THE END OF THE PUBLIC HEALTH EMERGENCY

During the COVID-19 public health emergency (PHE), the federal government offered enhanced funding to support states' Medicaid programs. As a condition of receiving these funds, states were required to provide continuous coverage to members. These federal coverage protections ended on April 1, 2023, and MassHealth is currently redetermining eligibility for all members. This process has the potential to result in coverage loss even for people who should still be eligible, and in response MassHealth has developed a robust strategy to try to minimize coverage disruption.

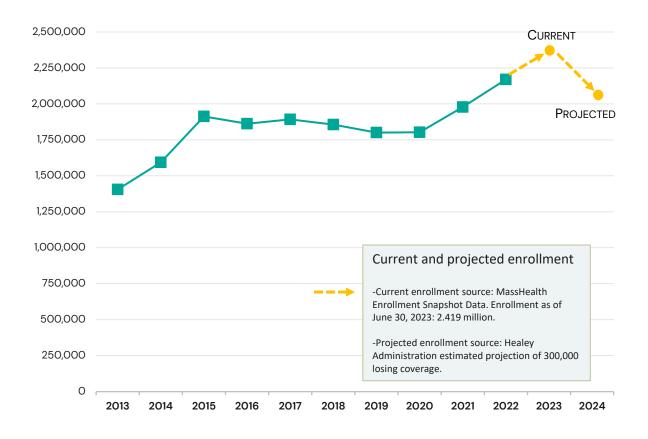


SOURCES: MassHealth. MassHealth Eligibility Redeterminations(April 2023). MassHealth Redeterminations Resources. Redeterminations Outreach Toolkit: Phase 1. https://www.mass.gov/info-details/masshealth-eligibility-redeterminationoutreach-toolkit. Redeterminations Outreach Toolkit: Phase 2. https://www.mass.gov/info-details/redeterminations-outreach-toolkit-phase-2 MassHealth. MassHealth Redetermination Dashboard. https://www.mass.gov/info-details/masshealth-redetermination-dashboard

Health Care for All. MassHealth Redetermination Campaign, https://hcfama.org/policy_campaigns/redeterminationcampaign/

MASSHEALTH ENROLLMENT SHARPLY INCREASED FROM SFY 2020 TO 2022 **BUT IS PROJECTED TO FALL AGAIN AFTER SFY 2023**

TRENDS IN MASSHEALTH ENROLLMENT, STATE FISCAL YEARS (SFY) 2007–20221



¹ The analysis throughout this report generally uses average enrollment by State Fiscal Year (SFY). The SFY data comes from MassHealth Budget Office. This chart uses a combination of data sources. It uses SFY data from the MassHealth Budget Office for 2013-2022. For 2023, this chart uses point-in-time data from the MassHealth Enrollment Snapshot for June 30, 2023. For 2024, this chart uses the Healey Administration estimated projection of 300,000 losing coverage (Jessica Bartlett, "It is going to be disruptive." MassHealth rolls set to shrink by 300,000, Healey Estimates." The Boston Globe, March 1, 2023.)

SPENDING AND COST DRIVERS

MASSHEALTH PROVIDES COVERAGE SIMILAR TO COMMERCIAL INSURANCE, PLUS SOME ADDITIONAL BENEFITS

TYPICAL COMMERCIAL **INSURANCE COVERAGE**

ELIGIBILITY AND ENROLLMENT

- Hospital services
- Physician services
- Well child visits
- Ancillary services (lab tests, radiology, etc.)
- Prescription drugs
- Mental health/substance use disorder treatment
- Vision, hearing, medical equipment

ADDITIONAL BENEFITS

- Long-term services and supports (community- and facility-based)1
- Diversionary behavioral health services (to avert hospitalization)
- Enhanced mental health/substance use disorder treatment²
- Dental services
- Transportation to medical appointments¹



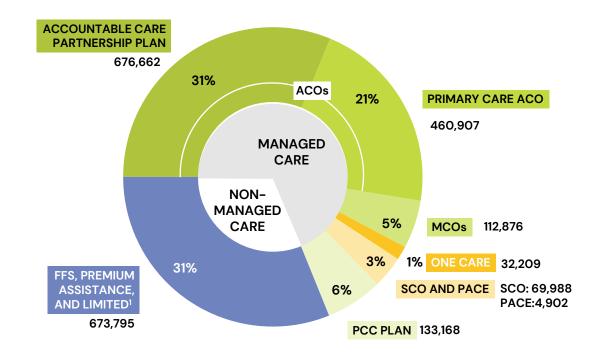
¹ LTSS and transportation to medical appointments are available to most but not all MassHealth members.

² See Massachusetts Division of Insurance, The Catalogue of Carrier Coverage of Inpatient, Outpatient and Community Behavioral Health Services (November 10, 2017), Excel sheet available at https://www.mass.gov/info-details/healthcare-access-bureau.

SPENDING AND COST DRIVERS

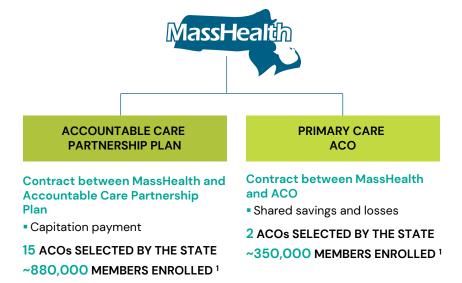
AMONG ALL MASSHEALTH MEMBERS, 69% WERE ENROLLED IN MANAGED CARE IN SFY 2022, WITH OVER HALF OF ALL MEMBERS IN ACOS

MASSHEALTH ENROLLMENT BY PAYER TYPE, SFY 2022



¹ Premium assistance includes-premium subsidies from MassHealth for employer-sponsored health insurance. MassHealth Limited provides coverage for emergency medical services for about 243,822 noncitizens (for SFY 2022). SOURCE: MassHealth Budget Office

MASSHEALTH ACCOUNTABLE CARE ORGANIZATIONS (ACOS)



With the selection of new ACOs in April 2023, an estimated 525,000 members joined one of the new ACO plans.²

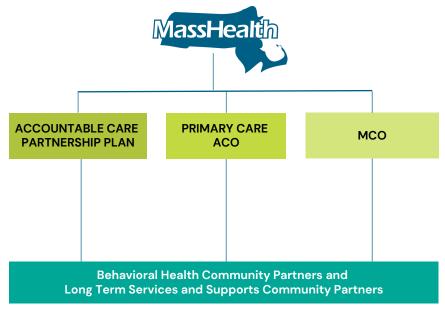
¹ ACO enrollment has shifted from SFY 2022 (slide 21) to 2023 because there are two more Accountable Care Partnership Plans and one less Primary Care ACO than in SFY 2022. Members are assigned to ACOs based on the affiliation of their primary care provider. These numbers represent estimates as of April 2023

² MassHealth presentation on ACO Relaunch for Advocates Meeting Presentation, February 2023

SOURCES: Massachusetts Health Policy Commission. February 2023. Care Delivery Transformation meeting presentation. Available from: https://www.mass.gov/doc/presentation-02152023-cdt-meeting
Executive Office of Health and Human Services. March 2023. All Provider Bulletin 363. Available from: https://www.mass.gov/doc/all-provider-bulletin-363-accountable-care-organization-program-updates-0

MASSHEALTH COMMUNITY PARTNERS (CP)

ELIGIBILITY AND ENROLLMENT



Agreements between ACOs/MCOs and Community Partners

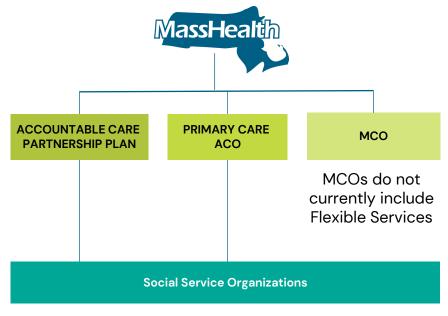
- Per Member Per Month payment
- ACOs and MCOs pay CPs directly

12 BH CPs SELECTED BY THE STATE ~31,000 TOTAL MEMBERS ENROLLED

8 LTSS CPs SELECTED BY THE STATE ~10,500 TOTAL MEMBERS **ENROLLED**

SOURCES: MassHealth. Payment and Care Delivery Innovation (PCDI) Initiative for Providers. Available: https://www.mass.gov/payment-care-delivery-innovation-pcdi-for-providers Massachusetts Health Policy Commission. February 2023. Care Delivery Transformation meeting presentation. Available from: https://www.mass.gov/doc/presentation-02152023-cdt-meeting

FLEXIBLE SERVICES PROGRAM (FSP)



BENEFITS AND DELIVERY SYSTEMS

Partnerships between ACOs and Social Service Organizations to provide FSP

82 FSPs APPROVED BY THE STATE 2

41 NUTRITION FSPs

40 HOUSING FSPs

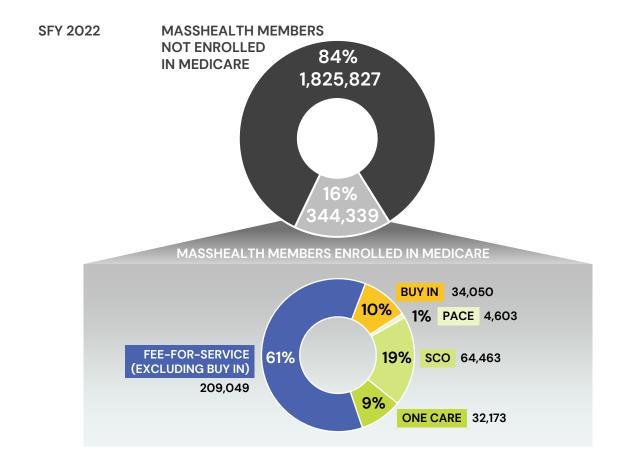
1 JOINT NUTRITION/HOUSING FSPs

ALL ACOS HAVE AN APPROVED FSP

SINCE 2020, MORE THAN 20,000 ACO MEMBERS HAVE RECEIVED APPROXIMATELY \$50 MILLION IN HOUSING OR NUTRITION **SUPPORTS**

MassHealth Health Plan Contracts. ACPP Model Contract section 2.22 and PCACO Model Contract section 2.13. (2023). https://www.mass.gov/masshealth-health-plan-contracts SOURCES: Massachusetts Health Policy Commission. February 2023. Care Delivery Transformation meeting presentation. Available from: https://www.mass.gov/doc/presentation-02152023-cdt-meeting

AMONG MASSHEALTH MEMBERS WHO ARE ALSO ENROLLED IN MEDICARE, FEWER THAN ONE THIRD ARE ENROLLED IN MANAGED CARE PLANS



¹ Massachusetts Executive Office of Health and Human Services. (2023). One Care Homepage.

NOTES: The bottom pie chart only shows members who are enrolled in Medicare and Medicare and Medicare. The MassHealth buy-in covers Medicare premiums, co-pays, and deductibles, but does not cover other MassHealth Standard services. Eligibility for the buy-in program was expanded in January 2020, increasing buy-in enrollment SOURCE: MassHealth Budget Office.

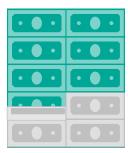
² Massachusetts Executive Office of Health and Human Services. (2023). One Care Transition Planning.

NEARLY EVERY DOLLAR IN MASSHEALTH SPENDING IS REIMBURSED BY AT LEAST 50 CENTS IN FEDERAL REVENUE TO THE STATE

FEDERAL AND STATE SHARES OF MASSHEALTH EXPENDITURES, TYPICAL LEVELS

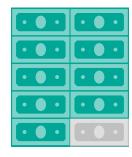
CHIP

ELIGIBILITY AND ENROLLMENT



Federal funds pay 65% of CHIP expenditures.

ACA EXPANSION POPULATION



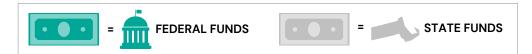
90% of Medicaid expansion expenditures.

Federal funds pay

MOST OTHER MASSHEALTH SERVICE EXPENDITURES



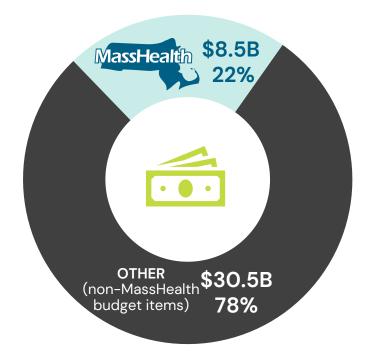
Federal funds pay 50% of most other MassHealth service expenditures.



SOURCES: Kaiser Family Foundation. State Health Facts, Enhanced Federal Medical Assistance Percentage (FMAP) for CHIP. Kaiser Family Foundation. State Health Facts, Federal Medical Assistance Percentage (FMAP) for Medicaid and Multiplier

MASSHEALTH ACCOUNTS FOR APPROXIMATELY 22% OF THE STATE **BUDGET, NET OF FEDERAL REVENUES**

MASSACHUSETTS TOTAL STATE SPENDING NET OF FEDERAL REVENUES (\$39 BILLION), SFY 2022

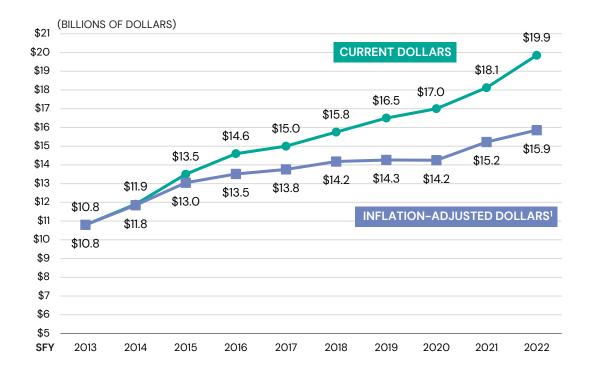


SOURCES: Massachusetts Budget and Policy Center (2022). What is the Actual State Cost of MassHealth in State Fiscal Year 2022? Blue Cross Blue Shield of Massachusetts Foundation. See also: Massachusetts Budget and Policy Center (2019). What is the Actual State Cost of MassHealth in 2019? Blue Cross Blue Shield of Massachusetts Foundation.

REFORMS

TOTAL MASSHEALTH SPENDING HAS RISEN SINCE THE BEGINNING OF THE PANDEMIC, DRIVEN LARGELY BY ENROLLMENT

MASSHEALTH TOTAL PROGRAMMATIC SPENDING, SFY 2013-2022



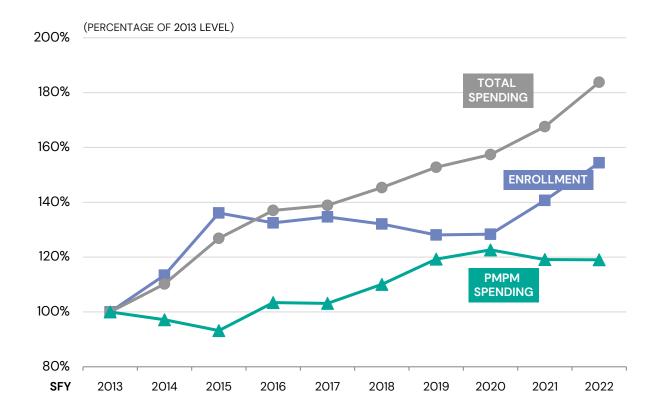
NOTE: This analysis reflects gross spending amounts, which includes both state and federal shares. The spending amounts include claim and capitation payments for medical benefits provided by MassHealth, and do not include the cost of Medicare or commercial premiums, Medicaid-reimbursable services from other state agencies, administrative spending, or risk corridor payments to managed care plans, or supplemental payments to providers. Note that this slide contains actual programmatic spending data while the previous slide contains budgeted state spending net of federal revenues.

ELIGIBILITY AND ENROLLMENT

¹ Inflation adjustment uses the Medical Consumer Price Index for the Boston area, from the U.S. Bureau of Labor Statistics. SOURCES: MassHealth Budget Office and authors' calculations.

WHILE ENROLLMENT AND OVERALL PROGRAM SPENDING INCREASED **DURING SFY 2021–2022, SPENDING PER MEMBER REMAINED STEADY**

GROWTH IN MASSHEALTH TOTAL SPENDING, ENROLLMENT, AND PER MEMBER PER MONTH (PMPM) COSTS¹ AS COMPARED TO SFY 2013 (SFY 2013 = 100%)



¹ This PMPM drop was a result of temporary Medicaid coverage that was initiated in 2014 at the start of the ACA expansion. The temporary members caused some of the spike in enrollment, as well as the declining PMPM, as these members used fewer health care services.

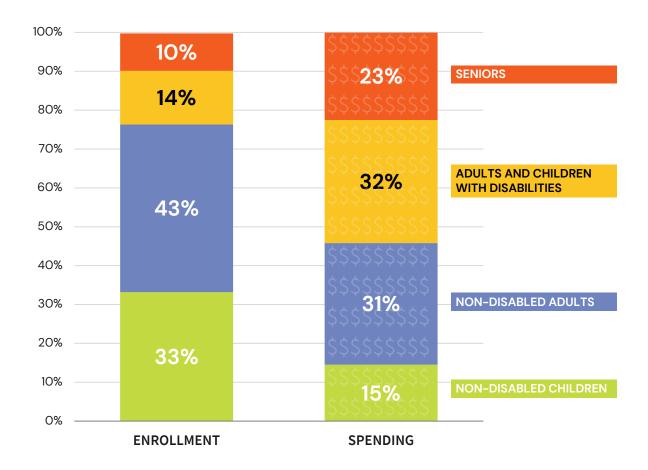
SOURCES: MassHealth Budget Office (total date of service spending and enrollment) and authors' calculations.

ELIGIBILITY AND ENROLLMENT

MOST MASSHEALTH DOLLARS ARE SPENT ON SERVICES FOR A MINORITY OF MEMBERS

ELIGIBILITY AND ENROLLMENT

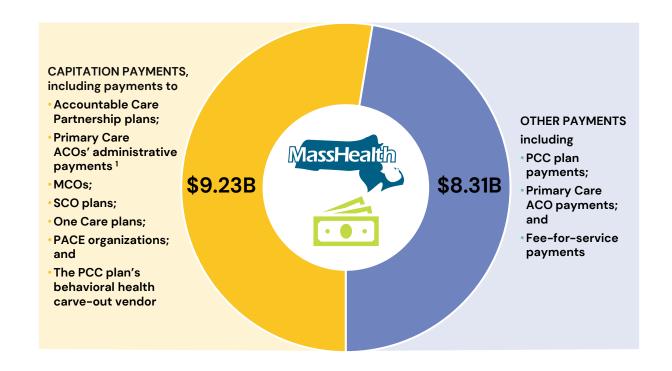
DISTRIBUTION OF MASSHEALTH ENROLLMENT AND SPENDING BY VARIOUS POPULATIONS, SFY 2022



SOURCE: MassHealth Budget Office.

OVER HALF OF MASSHEALTH SPENDING IN SFY 2022 WAS ON CAPITATION **PAYMENTS**

TOTAL MASSHEALTH SPENDING = \$17.54 BILLION, SFY 2022



SOURCE: MassHealth Budget Office.

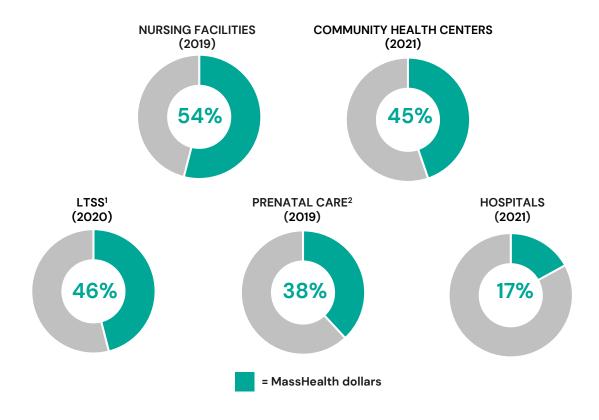
¹ Primary Care ACO administrative payments are made on a per enrollee, per month basis. Primary Care ACOs are primarily paid on a shared savings / shared loss model that is not considered to be a capitated payment.

² This total does not include spending on Medicare premiums. The figures also do not include Medicaid-reimbursable services from other state agencies, administrative spending, or supplemental payments to hospitals.

³ MassHealth Budget Office.

MASSHEALTH SPENDING IS IMPORTANT TO MANY TYPES OF PROVIDERS

MASSHEALTH REVENUE AS A PERCENTAGE OF PROVIDERS' TOTAL PATIENT REVENUES



¹ Includes spending for private sector establishments primarily engaged in providing skilled nursing services in the home along with a range of the following: personal care services; homemaker and companion services; physical therapy; medical social services; medications; medical equipment and supplies; counseling, 24-hour home care; occupation and vocational therapy; dietary and nutritional services; speech therapy; audiology; and high-tech care, such as intravenous therapy.

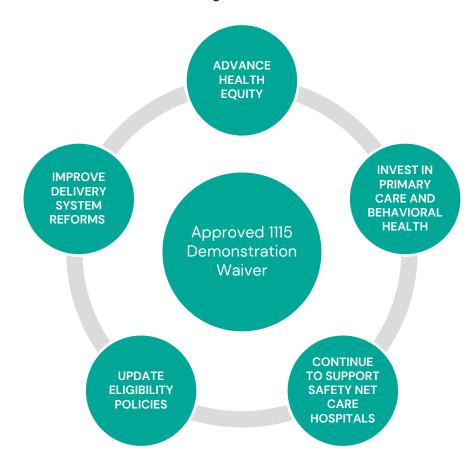
² Percentage of births whose prenatal care was paid for by MassHealth

SOURCES: Center for Health Information and Analysis (CHIA) (2021), Massachusetts Hospital Profiles (SFY 2021 data); CHIA Cost Reports (Nursing Facilities — Calendar Year 2019); Health Resources and Services Administration, Bureau of Primary Health Care, Uniform Data System Report (CHCs - federal FY 2021 data) (limited to HRSA-funded CHCs); CMS National and State Health Expenditure Accounts (LTSS); MA DPH; Massachusetts Births 2019, Table 1. Trends in Birth Characteristics.

SPENDING AND COST DRIVERS

LATEST EXTENSION OF MASSHEALTH'S 1115 DEMONSTRATION WAIVER **ADVANCES REFORMS, FOCUSES ON EQUITY**

On September 28, 2022, CMS approved Massachusetts' request for a five-year extension of its MassHealth Section 1115 Demonstration waiver. This new waiver will be in effect from October 1, 2022 through December 31, 2027, and includes features that:



SOURCES: Massachusetts Executive Office of Health and Human Services. (2023). 1115 MassHealth Demonstration ("Waiver"). https://www.mass.gov/service-details/1115-masshealth-demonstration-waiver. Blue Cross Blue Shield of Massachusetts Foundation. (2023). The MassHealth Demonstration Extension 2022-2027: Building on Success, Focusing on Equity. https://www.bluecrossmafoundation.org/publication/masshealth-demonstration-extension-2022-2027-building-success-focusing-equity.

On October 16, 2023, MassHealth proposed a waiver amendment to CMS to advance health equity by expanding coverage and further addressing members' health-related social needs. The proposed waiver includes the following provisions:

PROPOSED 1115 DEMONSTRATION **WAIVER AMENDMENT**

- MassHealth services for people who are incarcerated for 90 days prior to release
- Coverage continuity for additional MassHealth members
- Coverage that extends backwards in time, prior to application date
- Coverage for post-hospitalization housing & short-term housing

SOURCE: Massachusetts Executive Office of Health and Human Services. (2023). Amendment Request of 1115 MassHealth Demonstration ("Waiver"). https://www.mass.gov/doc/masshealth-section-1115-demonstration-amendment-request-

As the Commonwealth institutes broad reforms to the behavioral health system through its "Roadmap for Behavioral Health Reform," MassHealth plays a central role. MassHealth's coverage of new services and providers are important components of the state's overall efforts to improve access to timely behavioral health care.

ENHANCED MASSHEALTH BENEFITS

ELIGIBILITY AND ENROLLMENT

- Community Behavioral Health Centers (CBHCs)
- **Expanded Provider types in FFS** program
- Behavioral health Urgent Care
- MassHealth role in broader reforms

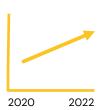


Sources: MassHealth provider regulations, 130 CMR 448 Community Behavioral Health Centers, Services 130 CMR 462 Licensed Independent Clinical Social Worker Services, 130 CMR 429 Mental Health Center Services, 130 CMR 411 Psychologist Services, 101 CMR 305: Rates for Behavioral Health Services Provided in Community Behavioral Health Centers; 130 CMR 461.000: Community Support Program Services. MassHealth Managed Care Entity Bulletin 76, December 2021 https://www.mass.gov/doc/managed-care-entity-bulletin-76-behavioral-health-urgent-care-providers/download. https://www.mass.gov/community-behavioral-health-centers.

KEY FINDINGS

ENROLLMENT





Enrollment grew sharply during the COVID-19 pandemic but is expected to shrink by about 300,000 in the coming year

Children, seniors, and people with disabilities make up 57% of MassHealth members



SPENDING





Total MassHealth spending increased as enrollment increased from SFY 2021 to SFY 2022*, but the cost per member did not increase

BENEFITS AND DELIVERY SYSTEMS



More than two-thirds of MassHealth members are enrolled in managed care, with over half of members enrolled in Accountable Care Organizations (ACO)

For some members, ACOs offer housing and nutrition supports through the Flexible Services Program and care coordination though Community Partners





61% of spending on Long Term
Services and Supports (LTSS) is for
community-based care, helping
MassHealth members remain in
their homes

REFORMS





MassHealth is pursuing new approaches for improving health equity, including holding hospitals financially accountable for measuring and reducing disparities

MassHealth continues to improve the member experience for those with the most complex needs and to address certain health related social needs (such as food security) known to impact health



MassHealth has
expanded its range of
behavioral health
services, including access
to urgent behavioral
health care and
supportive services
provided by people with
lived experience

*State Fiscal Year (SFY) 2021 starts 7/1/2020 and ends on 6/30/2021. SFY 2022 starts on 7/1/2021 and ends on 6/30/2022.

LET'S REVIEW THE ANSWERS

- Which of the following groups is NOT served by MassHealth?
 - Kids
 - **Seniors**
 - People living with disabilities

ELIGIBILITY AND ENROLLMENT

- Low-income people enrolled in Medicare
- None of the above! MassHealth serves all of these groups
- What portion of MassHealth members is enrolled in a managed care plan? Is it:
 - None
 - A third
 - Around half
 - Over two thirds
- What portion of the state budget does spending for MassHealth represent, after accounting for the federal revenues the program generates?
 - Less than half
 - Half
 - More than half

REFORMS

Massachusetts Medicaid Policy Institute (MMPI) Blue Cross Blue Shield of Massachusetts Foundation

Katherine Howitt

Katherine.Howitt@bcbsma.com

Jessie Gottsegen <u>Jessica.Gottsegen@bcbsma.com</u>

Download the complete *MassHealth*: The Basics chart pack at: https://www.bluecrossmafoundation.org/publication/masshealth-basics-facts-and-trends-october-2023



